



# Case Study

## Polyfoam XPS

Industry:  
**Construction**

Substrate:  
**Extruded Polystyrene Boards**

Printer:  
**CIJ 8900**



## Overview

**Polyfoam XPS is a leading manufacturer of closed cell, extruded polystyrene.**

The high-quality insulation products are used for domestic, commercial and industrial buildings. It's a moisture tolerant material as often installed in damp, wet environments. Polyfoam were in need of a high-quality coding solution that was reliable and could meet their operational needs. When facing issues with their current printers, Kristian, Process Engineer at Polyfoam, reached out to us through our live chat, to discuss replacing these printers and seeking printing technology that could deliver on performance and service.



## The Challenge

Polyfoam had two problematic printers on site and were facing issues with their complex technology. The nozzles and printheads moved, causing issues where the ink wasn't lining up, ink was spilling and regularly clogged printheads. These printers required a lot of maintenance so were in need of a user friendly, efficient replacement.

“Scott was very generous and proactive when working with us to create a solution for our coding needs”

Kristian, Process Engineer at Polyfoam

## Results

Polyfoam were very pleased with the result of the trial printer. Since adopting the Linx solution, Polyfoam have experienced:

- Increased ease of use
- Low maintenance of technology
- Seamless integration into production process

## The Linx Solution

Kristian reached out to Linx through the live chat on our website, and after site visits with the Area Sales Manager, Scott, Linx were able to provide a trial CIJ printer for several weeks. The trial printer was installed and set up working straight away, providing a good chance for Polyfoam to see how it would work in their environment. Despite being up against competitors, Kristian says Scott was 'very generous and proactive' when working with Polyfoam to create a solution for their coding needs.

## Conclusion

Linx Printing Technologies successfully provided Polyfoam with a future-proof coding solution tailored to their specific needs. This case study highlights how Linx continue to support business in enhancing efficiency and reliability in their coding operations.

**Get in touch with your local Linx expert to explore a solution tailored to your business.**

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